

ASH NAVABI, BA

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EDUCATION

- JD**, Thomas Jefferson School of Law (TJSL). San Diego, CA. 2027 (Expected)
- Awarded Dean's Scholarship (full-tuition, merit-based scholarship), *TJSL*.
 - Fellow, Intellectual Property, Sports & Entertainment Law Fellowship Program, *TJSL*.
 - Fellow, Politics, Philosophy, and Economics Fellowship (\$1500), *Institute for Liberal Studies*.
- BA, International Economics and Finance**, Toronto Metropolitan University. Toronto, ON. 2015
- Thesis: "Towards an Evenly Transitioning Economy: A Dynamic Austrian Equilibrium Framework."
 - Attended 10+ invite-only Socratic seminars on economics, law, & policy in the US and Canada

EXPERIENCE

- Summer Law Clerk**, Straus Meyers LLP. San Diego, CA May 2025—August 2025
- **Domain expertise:** Drafted status update reports, drafted legal opinions; conducted legal research.
 - **OpenAI fluency:** Trained & supported 3 lawyers on using ChatGPT o3 for legal research & document summaries.
- Economist**, UrbanToronto November 2020 — Present
- **Cross-functional Leadership:** Directed on the development of 3 new B2B & B2C database SaaS products, including scoping, UI, testing, and product management by liaising with software development teams & executives.
 - **Process improvements:** Products now generate \$300k+/year; proposed and managed migration to a new service provider, saving \$25k/year.
 - **Process & Tooling:** Supervised database managers, creating documentation and work tracking spreadsheets.
 - **SaaS Customer Success:** Participated in 100+ **high-stakes** sales, onboarding, and customer support video conferences and emails for these services, resulting in 100% 30-day activation rate & 90% annual retention rate.
 - **Communication & LLM fluency:** Published 40+ statistical analyses on news page getting 3M visits/month, leveraging Excel (custom functions, pivot tables, 3D maps), o3, & other [data reporting and visualization tools](#).
- Senior Consultant**, KPMG Canada February 2022 — September 2023
- **Process & Tooling:** Brought 10,000+ devices up to compliance at a Big 5 bank by developing risk-based metrics.
 - **Holiday grit:** Built a billion-dollar infrastructure budgeting model over 5-day Christmas to New Years Eve sprint.
 - **Critical thinking:** Detected costing error in external consultant's model that estimated annual operating cost of a daycare to \$10M/year.
 - **LLM fluency:** Leveraged Jasper AI to create a 50-page report on indigenous early childcare in the world in 5 days.
- Sessional Lecturer**, University of Guelph January 2020 — May 2020
- **Knowledge-base:** Designed syllabus for a double-credit course on environmental economics, law, and policy.
 - **Communication:** [All lectures available on YouTube](#). After Covid, switched to Twitch (max viewers: 1500).
- Senior Economist**, Housing Matters October 2018 — October 2020
- **Critical thinking & domain expertise:** Completed [comprehensive](#) report on the economics and history of housing policy in Toronto; presented key findings at conferences and classrooms.
 - **Communication:** Published op-eds with CBC, Financial Post, & more; interviews on radio, podcasts, print media.
- Independent Economist**, Various consulting projects September 2017 — Present
- **Critical thinking:** Authored economic policy reports for the Blockchain Technology Coalition of Canada (2019).
 - **Leadership:** Member of Cryptoassets Working Group for Canada's national financial securities regulator.
- Graduate Student**, George Mason University. Fairfax, VA 2015—2017
- Completed MA- and PhD-level coursework on economics, econometrics, game theory, and mechanism design

VOLUNTEERING

Civilian Volunteer, 540 Golden Hawks. Oakville, ON.

September 2017 – Present

- **Level Officer** (2017-2020): managed a team of up to 10 senior cadets who oversaw the instruction and training of 50-70 junior cadets
- **Professional Development Officer** (2020-2021): gave feedback on career progression, university applications, and coaching on public speaking
- **Effective Speaking coach** (2021-Present): trained 12 cadets to structure and present original speeches at 4 competitions per year, competing at local, provincial, and national-level competitions, winning 8 titles.

SELECTED PUBLICATIONS

- [UrbanToronto Releases First Annual Development Application Report](#), UrbanToronto. 2023
- [To end lockdown excuses, allow private hospitals](#), The Hub. 2022
- [Forget about the second wave of the virus, get ready for a recessionary tsunami](#), *The Hill Times*. 2020
- [The Economics and Politics of Zoning](#), Mises Wire. 2019
- [Rethinking the Yellowbelt: A Proposal to Increase Toronto's Housing Availability and Affordability](#), *Toronto Housing Matters*. 2019
- ["Toronto city councillors want to make housing even less affordable. Ontario's stopping them"](#), Financial Post. 2019
- ["Why low-income earners should actually welcome Ontario's reversal on rent control"](#), *CBC Opinion*. 2018

SELECTED MEDIA APPEARANCES

Podcasts:

- ["Rent Control and the Housing Debate."](#) Economics Detective Podcast. December 2018
- ["Intellectual Property as Limits on Property: Trade Secrets and Contracts."](#) Kinsella on Liberty. December 2015
- ["Icelandic Sovereign Money."](#) Economics Detective Radio. October 2015

TV:

- ["Is Now the Time to Improve Canada's Healthcare System?"](#). *Counterpoint*, The News Forum. January 2022
- ["Could adopting unconditional basic income end poverty?"](#) *The Stream*, Al-Jazeera English. March 2014

Radio:

- ["The Housing Crisis in Toronto: Can We Build Our Way Out?"](#) *Beyond the Headlines*, CIUT FM. March 2020
- ["On the economics of rent control."](#) *Kitchener Today with Brian Bourke*, 570NEWS. December 2018

Lectures:

- ["The Case for Abolishing Ontario's Planning Act."](#) University of Toronto (Mississauga Campus). November 2022
- ["Introduction to Environmental Economics, Policy, and Law."](#) University of Guelph. January-May 2020